THE International Collector

and Victor Stamp News

August, 1912

Volume 2

Number 7

Editor and Publisher

Gordon H. Crouch

911 Dovercourt Rd.

TORONTO - - CANADA

IF STAMP BUYERS

could not be reached effectively through the "International Collector" columns Stamp Dealers would not advertise here! for

Dealers in Stamps Have Few Illusions About Advertising

They don't advertise to please the Publisher—but to sell their Stamps, and if the Dealers represented here find it profitable, wouldn't you? Certainly, you would, provided you "have the goods." Let me hear from you about it.

"The International Collector"

COMBINED WITH

"The Victor Stamp News"

AND

"The Dominion Philatelist"

EDITOR AND PUBLISHER

G. H. CROUCH 911 Dovercourt Road

TORONTO CANADA

Subscription:—50c per year. Unused Stamps of any Country accepted.

Advertising Rates:—

One inch - - -	$ .50
One half page - -	1.25
One page - - - -	2.00

Special Rates for Contracts of Three Months or over.

Exchange Ads:—Two words for two cents.

I wish to exchange two copies with all other Philatelic papers and other similar publications.

If this space is marked thus: "X" it means that your subscription has expired. Send [ ] your renewal in at once so as to avoid missing any issues.

VOLUME 2 AUGUST 1912 NUMBER 7

YE EDITORIAL POINT OF VIEW

Here I am again—rather late, but better than last month. Still got the 28 pages, and while some papers have cut down during the summer, I have enlarged. If the advertising keeps coming in as it has lately, I'll have to enlarge again next month. Here's hoping it will.

American collectors are starving for nourishing food in sufficient quantity. They are existing, as it were, on odds and ends, and fancy side-dishes, but the real solid food they haven't got enough of. All very fanciful, you say, but what do you mean? I mean that apart from the half-dozen Philatelic publications of real standing here in America, there is a lamentable lack of reading matter along stamp lines. There are, of course, some expensive works published here some years ago, and also the imported literature of Europe. But of home-grown and home-made stamp literature that is up-to-date and convenient in form and price there is a dearth—a famine, if you like. I ask, Why? We have in America the men who are capable of writing a suitable series of booklets on suitable subjects in an attractive style, suitable for the ordinary collector to understand and profit by. We have enough money surely to guarantee a publishing fund, and we certainly have a large army of probable buyers. Again I ask, Why?

Ye Editorial Point of View, continued

"Graft" is an ugly word, but the papers now are full of it. There's certainly some of it in stamp circles as well. Disgusting, but true. But we'll all pull together and try to clean things up. Bad times ahead for somebody. I wonder WHO?"

The First Philatelic Exposition was held in Vienna in 1881.

Send in your subscription for this magazine and get your choice of 1,000 hinges or a perforation gauge free.

However common the mint German Official stamps may be, the fact remains that used copies of the 30, 40 and 50 pfg. are good stamps to have.

Remember, we will thank you for any stray bits of news that will interest our readers. Send them on.

The imperforate Belgium of 1851-61 are often disappointing on account of the narrowness of margain allowed for the clipping of the scissors that severed the stamps from the sheet, and copies perfectly square and nicely cancelled should be worth all that is asked for them.

Notice the special offer of a package of the patented English Hinges free. Something entirely different from anything in this line before. I have secured just 90,000. They will be given to those who send in their subscription first. Send yours at once to be able to secure these fine hinges.

Are you good at puzzles? Have a try on the problems shown on the cover. It's worth your while.

The first Philatelic Society was founded in Paris in 1865.

THE DOPE SHEET.

By "O. H."

An average general stamp collecton of say 3,000 varieties is cheaply and fairly easily formed, and generally 75 per cent. of them are fairly common stamps. Among them, those which can be had by the ton, also some of those "Lemons" (unpicked?) missionary mixture; some beautiful Seebecks, also a sprinkling of the 3c to 10c each stamps, and quite possibly a dollar stamp (Honduras 105B?), or an added entire. Oh, yes, a Labuan Monkey, 5c Beaver, perhaps something scarce, perhaps! At such you gaze in (feigned) admiration.

For the average, just average "Dealer-Collector" it is lots of fun; forming one of these collections means a few "early-to-bed" hours; some haggling via the Exchange Route; more and still more haggling in the purchasing line; a penny or two for postage; a little "quiet darning" because Smarty worked you for an extra stamp or a dime, perhaps a quarter. And then the Call of the Wild, the financial stringency, perhaps the creditor. Then a last, found, farewell look; a hurried wrapping and a smart hike to the nearest dealer's. The agonizing bartering follows. The usual "How much do you want?" "What'll you give?" "Oh, we have lots of these in stock." Finally, the curtain drops, most always you accept the price, and go away a "sadder but a wiser man."

Still, "It's better to have loved and lost than never to have loved at all." You've had a lot of fun; perhaps picked up some pointers; had a sweet (or bitter) experience; dropped a pretty penny, and then "cuss" the dealer.

Although for the few dollars you spent on the collection you might have bought quite a few good things in the stamp lines, something that anyone could easily dispose of, on which you would quite likely have made a gain.

Moral: Buy a really good stamp once in a while, even if it costs a dollar. Get the really good stamps; collect correctly; stick to your game, and you'll "beat 'em by an eyelash." I know.

There
is always
a Best Way
of Doing Everything;
if it be to
Boil an
Egg

Emerson

There is but one Best Way of Philatelict Advertising. It is the "International Philatelist" Way. Try it and see for yourself.

My friend Brown says that a smile is like some stamps—always worth more than face value.

The stamp dealer who succeeds is the one who is never discouraged by failure, but sticks right with it.

If your stamp purchases are made with judgment, they may lift you beyond the necessity of toiling when you grow older.

No great stamp collection was ever made without some investment—and combination of the use of money and the use of Philatelic knowledge.

Brown tells me that a good stamp is like a smile—always worth more than its face value.

Some albums I have seen are like fat folks—too full for comfort.

Fake stamps are like toadstools; they're often mistaken for the real thing.

I purchased a "Bargain Packet" a while ago. They were a bargain, all right—for the firm that sold them!

The man who conducts his business simply to "make money" is selling his birthright for a mess of pottage.

Countries of the Universal Postal Union

Aden
Argentine Republic
Ascension (Island)
Australia (see separate states in alphabetical order)
Austria-Hungary
Bahamas, Barbados
Bechuanaland, Belgium
Bermudas, Bolivia
Bosnia-Herzegovina
Brazil, Bulgaria
British Colonies W. Africa
British Colonies w. Indies
British E. Africa
British Guiana
British Honduras
British India
British New Guinea
Canada Cyprus
Cape of Good Hope
Ceylon, Chile
Columbia, Costa Rica
Crete, Cuba
Danish W. I. Colonies
Denmark
Dominican Republic
Ecuador
France and Fr. Colonies
Germany, Colonies and Protectorates
Gibraltar
Great Britain and Ireland
Greece, Guatemala
Greenland, Danish colonies
Haiti, Honduras
Hongkong, Italy
Jamaica and Cayman Is'ds
Japan
Kongo, Korea
Labuan, Liberia
Luxembourg
Malta, Mauritius
Mexico, Montenegro
Natal, North Borneo
Netherlands and Colonies
Newfoundland, Norway
New South Wales
New Zealand, Nicaragua
Orange River Colony
Panama, Paraguay
Persia, Peru
Portugal and Colonies
Rumania, Russia
St. Helena, Salvador
St. Vincent, W. I., Siam
Salvador, Sarawak
Samoan Islands, Sweden
Somaliland
South Australia
Southern Nigeria
Southern Rhodesia
Spain and Colonies
Straits Settlements
Switzerland
Tasmania, Tunis
The Transvaal
Trinidad, W. I.
Turkey (Europ'n & Asia'c)
United States, Uruguay
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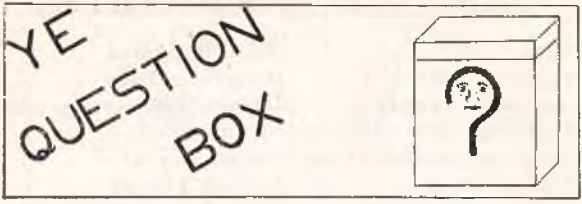
Keep This For Reference



Haven't had any questions lately, so am going to ask you some. Use your brain-box, also your memory, and see how many correct answers you can send in. Here's good news for you. For each correct answer your sub. will be extended one month. Pretty good offer, eh? If not a subscriber, send in the price with your answer. Do it now.

Yours joyously,
"Jinks."

Name the countries on which is shown the following animals: Antelope, Zebu, Aurochs, Ant Eater, Two-humped Camel, Elephant and Baby, White Elephant, Ourang Outang, Beaver, Bear.

Winnipeg, Man., August 2, '12.

To the Editor:

Dear Sir,—I wish through your columns to raise a kick against the practice of some stamp dealers. Some of them, in making up approval selections, mix their stamps all up. If they would only arrange their sheets and books alphabetically, they would, think, do more business, and give greater satisfaction.

Hoping this will meet some dealers' notice. I remain,

Yours feelingly,
"A Sufferer."

YE KICKER'S KOLUMN

Some small countries have about as much use for the collector who refuses to buy their printed rubbish as a fatted calf has for a prodigal son.

What has become of the old-time collector, who would sooner go broke than exchange a damaged stamp, skillfully repaired?

The stamp dealer who steals by selling reprints and such trash to young collectors ought to wind up in jail.

What between his wife and his stamps, a married Philatelist never has more money than he knows what to do with.

It's practically impossible for a collector to form an impartial opinion of his collection.

Remember the old proverb: "What a fool does in the end a wise man does in the beginning.

Don't put off advertising until it is time to make an assignment.

Just as soon as a Philatelist lets his head swell, his days of usefulness are about over. He's an amusement then. Do you not know some?

The more I hear of some collectors wrangling at their club meetings, the more I wonder how their wives can live with them. Query—perhaps they don't!

You can't expect to shoot game with an empty gun, so don't go into the stamp business with a big lot of nerve and not enough funds to tip the scales.

THE INTERESTING FISCAL.

On the Continent, in the States, in Canada, and in South America, fiscal collecting has, for many years past, almost rivalled postage stamp collecting in the extent of its popularity. At the present moment there is a boom in the Revenue stamps of the United States such as we do not remember to have witnessed before in the whole history of Philately. The reasons are not far to seek. So many of the American collectors, all of whom are essentially patriotic in their stamp collecting, have become practically complete in the postal issues of their own country that it has been absolutely necessary to find some fresh outlet for their Philatelic energies. That outlet the U. S. A. Revenue stamps have provided. The stamps are beautiful, very varied in design and shape, and offer a veritable happy hunting ground for the tracker of rare varieties of paper and perforation. For evidence of the rapidity with which the prices of Revenue stamps appreciate when a great demand is suddenly created, let us study a few prices quoted by Scott's catalogue, first in 1896 and second in the new edition dated 1911. The figures, seeing they represent the changes wrought in 15 years, are astonishing. But this boom in the U. S. A. Revenues has been in progress for more than 15 years, and if the reader will contrast the 1897 prices with those quoted in 1911 he will find the difference still more astounding.

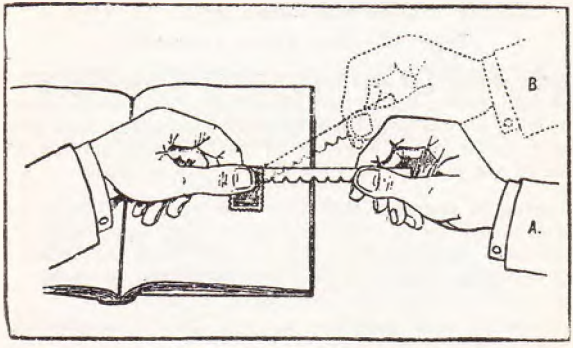
We have said that fiscal stamps, while not showing such a number of intricate minor varieties as postage stamps, are yet full of interest on account of the numerous variations of paper, printing, etc. Thus we find the fiscals of New Zealand printed on the paper of the postage stamps just as the postage stamps of the same colony have been discovered on the paper intended for fiscal use, the fact being betrayed, of course, by the watermark. Then we have emergency issues of lithographed fiscals just as in postage stamps, and we have, of course, inverted watermarks, stamps printed tete beche, compound perforation, and other varieties galore, all combining to make the study of fiscal stamps equally

as fascinating as the study which the average stamp collector would probably call 'Philately proper.''

The literature of fiscal stamp collecting has not been of a particularly rich description, but this is being rendered less noticeable daily, owing to the many papers publishing interesting notes.

The New "Strip" Stamp Mounts.

PATENTED



DIRECTIONS

Take some of the strips and fold them gummed side outwards (it will be found easier to fold about ten at a time). Now take one, moisten the end mount with the lips, hold it down to the position the stamp is required to occupy, place the stamp over it, pressing firmly with the thumb of the left hand. (Fig A). Now move the right hand upwards with a **Steady** tearing movement. (Fig. B). Do not give a sudden jerk, the mount will break off quite easily, leaving the stamp firmly fixed.

With a little practice, **20 Stamps per minute** can be neatly hinged, or **three times as quick** as by the old method.

1000 for 15c, or Free with a year's subscription.

YE PAPERS RE-PRINTED

A STAMP WORTH HAVING—THE 1847 ISSUE OF MAURITIUS.

From the No. Amer. Collector.

Only about 500 specimens of the two varieties (1d. and 2d.) were printed, but this took considerable time, as owing to the primitive methods employed, only one stamp could be printed off at each impression (now stamps are printed off in sheets of 240 or more.

Owing to the fact that very few people troubled to preserve stamps in 1847, only about eight specimens of these rare stamps are known to exist, and the following will give an idea of their wonderful rise in value.

1847.—This stamp cost one penny in Mauritius.

1870.—$250 was paid for a copy, and considered a remarkably good price.

1880.—$400 was paid by Mr. T. K. Tapling, M.P., for the specimen now in the British Museum.

1890.—$1,000 was asked for a specimen of the 2d. value.

1893.—$3,650 was paid for an unused pair of the 1d. and 2d.

1896.—$6,250 was offered and refused for the same pair.

1897.—$9,600 was paid by M. Jules Bernichon for a pair of 1d. and 2d.

1898.—Over 5,000 was paid by Mr. W. H. Peckitt for a specimen of the 1d. value.

1900.—$5,500 was paid for a used copy by M. Th. Lemaire.

1904.—$7,250 was paid for a 2d. value, by H.R.H. the Prince of Wales.

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OF
ADVERTISING

an interesting variety of offers made by a large number of firms for your pleasure and profit.

MY GUARANTEE
IS
YOUR PROTECTION

No advertisement is allowed in our columns until we are satisfied that the advertiser is absolutely reliable and that any subscriber can safely do business with him. If any subscriber is defrauded will make good the loss resulting therefrom, if the event takes place within 90 days of date advertisment appeared, and complaint be made to me in writing with proofs, not later than ten days after its occurring, and provided, also the subscriber in writing to the advertiser, stated that his advertisement was seen in "The International Collector" Be careful when writing to an advertiser to say that you saw the advertisement in "The International Collector."

STAMPS YOU NEED
AT
PRICES YOU LIKE

COPY OF A LETTER WE RECENTLY SENT OUT TO SOME OF OUR CUSTOMERS. READ IT! NOTICE THE LAST PARAGRAPH—STUDY IT OUT. THEN SEND US YOUR REQUEST FOR A TRIAL LOT. REFERENCE, PLEASE.

STERLING SUPPLY CO.,

Postage Stamps for Collectors.

Toronto, Canada, Aug. 15, 1912.

Dear Sir,—In your last letter to us, you stated that you did not require any further selections of stamps at that time.

However, as perhaps now you are in a position to add to your collection, we are dropping you a line or two, to see if we can be of any assistance to you. The Fall season is now at hand, and Philatelists are resurrecting their albums again and getting down to business.

We have been purchasing somewhat extensively during the summer, and are even in a better position than we were last season to co-operate with you in this matter.

Our wish is to enable you to obtain desirable stamps at prices which are mutually attractive and beneficial. We might say that while we do not offer you big bargains in high value Central and South Americans or in fiscally used Colonials, yet we can offer you really fine stamps at from 30 per cent. to 65 per cent. discount.

The majority of the stamps we sell are the class that increases in value year by year. In fact, we feel so secure regarding the kind of stamps which you purchased from us a short time ago that we suggest that you compare, as far as possible, their valuation in Scott's 1911 and 1912 catalogues. We feel pretty well assured that the great majority of those we sold you have risen in value.

Assuring you of our best service in all Philatelic matters, we remain,

Yours truly,

STERLING SUPPLY CO.

EXCHANGE
WANTS AND OFFERS

Exchange and Trade Notices, Wants, For Sale, Etc., inserted under this heading for ONE CENT a word. Cash in advance. Special Offer:—650 words for $5.00. Used any time.

WANTED—Norway No. 1. Blocks, Pairs, Strips, Singles and covers, used; for cash or exchange. Reference Publisher. Otto Haker, 662 College St. Toronto, Canada.

Do you expect to attend the Panama-Pacific Exposition in 1915, at San Francisco? Organizers wanted in every city and town, for the California Travel Club. Two cent stamp for information, to CALIFORNIA TRAVEL CLUB, 1547 Devisadero St., San Francisco, Cal.

THE PUBLISHER of this magazine wishes to exchange stamps with all countries either common or rare: Register all valuable letters. Unquestioned References if desired.

OLD PISTOLS, guns, etc. to exchange for fine Indian relics, Joe Griffin, Route 2, Pegram, Tenn. U. S. A.

NOTICE TO FOREIGN SUBSCRIBERS and readers in Foreign Countries, are specially requested to make all remittances to our advertisers by Post Office Order. This is the simplest and easiest method both for the sender and receiver. Also you are asked to send any orders just as soon as possible after seeing the advertsement, so as to run less chance of the particular article you want being sold out.

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No two stamps alike in any Set.

15	Argentine. . ..... .10	10	Guatemala ..... .08
35	Austria . . .. .10	10	Hawaii ..... .20
5	Austria (Turkey) .04	15	Hayti ..... .30
2	Austria (Creto) . .04	8	Honduras ..... .30
4	Azores . . .. .05	8	Hong Kong .... .10
25	Belgium . . .. .10	20	Hungary ..... .08
5	Bermuda ..... .08	3	Iceland ..... .05
6	Bardoer ..... .10	20	India ..... .10
10	Bolivia ..... .07	30	Italy ..... .10
12	Brazil ..... .10	10	Jamaica ..... .10
12	Bosnia ..... .15	25	Japan ..... .15
7	B. Guiana ..... .07	10	Luxemburg ..... .06
2	Brunswick ..... .05	4	Malta ..... .05
25	Bulgaria ..... .20	50	Mexico 1.00
10	Costa Rica ..... .08	10	Mauritius ..... .20
3	orea ..... .06	25	Mexican Revenues .10
3	Crete ..... .04	30	Netherlands ..... .20
12	Cuba ..... .05	10	Newfoundland .. .40
50	Cuba ..... .50	10	New South Wales .10
10	Chili ..... .03	20	New Zealand ... .10
10	Ceylon ..... .14	15	Nicaragua ..... .12
15	Columbia ..... .14	4	Orange River ... .08
8	China ..... .08	10	Panama ..... .25
10	Cape Good Hope. .04	10	Persia ..... .10
25	Canada ..... .15	25	Peru ..... .25
20	Denmark ..... .07	8	Philippines ..... .06
5	Dominican Republic ..... .05	20	Porcugal ..... .06
34	Dutch India (five) .60	10	Porto Rico ..... .15
5	Ecuador ..... .08	5	Prussia ..... .12
10	Egypt ..... .06	15	Queensland ..... .30
2	Fernando Poo .. .10	20	Roumania ..... .06
4	Fiji ..... .10	20	Russia ..... .18
20	France ..... .07	20	Salvador ..... .15
25	Germany ..... .08	15	Servia ..... .15
25	Great Britain ... .08	20	Turkey ..... .07
10	Greece ..... .05	50	U.S. cut envelopes .25
		100	U. S. ..... .25

W. F. GREANY

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3 different Colonial bills ..... .80
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¼ bu, rectangular silver ..... .30
1 bu, rectangular silver ..... .60
Corea, 2 pieces copper-brass ..... .15
Hong Kong, 3 pieces. .15
1908 cent, S. mint, new .15
1909 Lincoln V. D. B. S. mint ..... .12
1909 Lincoln V. D. B. S. mint ..... .15
1910 Lincoln, V. D. B. S. mint ..... .06
100 different pieces paper—5 cents to $100—all good to unc. 5.00
2 North Borneo ..... .15
1000 different stamps 1.75
100 foreign revenues Centennial Fountain Medal 1906. .15
10 Union War Envelope ..... .50
10½ dinier U. S. silver ..... .75
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$100 bill, old, not perfect ..... .15
England big penny 1797 ..... .20
England big 2 penny 1797 ..... .60
64 page catalog coins, Indian curios and 3 Oriental coins. .10
$100.00 Canada paper .25
10 Confederate bills perfect ..... .25

Exchange Made World Over.

Can use in exchange Canada paper money, etc.

W. F. GREANY

890 Guerrero St., San Francisco, Cal.

5 FRENCH COLONIAL STAMPS for the names of two collectors and 2c postage. 5 Different Foreign Post Cards, entires, 5cts; 1,000 Different Foreign Stamps, fine Selection, $1.75. 1 Large Cent, 2 cent piece, 3 cent piece, half dime, all 4 U. S. Coins 35cts; 16 Different Foreign Coins 15cts; Arrow Heads 10cts, 3 for 25cts; 6 Different Sea Shells 25cts. Curiosities of every discription for sale. Selling lists free. Buying list of coins 10cts. Stamps on approval 50%. Sample copy Stamp and Coin Collector free. We also buy U. S. stamps and collections. Write us before selling. Printing to exchange for stamps, coins, Indian Relics, Sea Shells, Antiques, Pottery, fact anything in the curio line. We print anything from a name card to a catalogue. A. H. Kraus, 407-409 Chestnut St., Milwaukee, Wis.

WHY NOT?

Why not try my Mail Auction?
Let me place your name on my list!

Why not try my approvals?
During the warm season 66⅔ discount
Why not try my Nett Sheets?

Stamps at ½c cat.....1c to 3c
Stamps at 1c cat.....3c to 5c
Stamps at 2c cat.....6c to 10c
Stamps at 3c cat.....10c to 15c

HENRY WENDT,

Manilla **Iowa, U. S. A.**

THIS MEANS YOU. when answering any advertisment in this magazine kindly state "I saw your Ad. in the International Collector." This will help yourself, the advertiser and the Publisher, thank you!

THE NEW ENGLAND STAMP MONTHLY

is a house organ, but contains more real meat than many Philatelic publications of considerable pretensions.

It will cost you 12c per year which is the exact cost of mailing it.

The following bargains were offered in our British North American number, we renew them here. All are unused, original gum, fine.

Canada

1869 6c yellow brown..... .70

New Brunswick

1860 17c black..... .20

Newfoundland

1863 6d. lake ..... .30

Nova Scotia

1864 10c vermillion..... .50

Prince Edward Island

1870 4½d brown..... .75

Hundreds of bargains in every number

What else do you need? Send us your want list.

New England Stamp Company

Room 80, Washington Bldg., Boston, Mass.

Philatelic Printing

100 Best Linen Finish Bond Letter Heads and 100 Envelopes to match for $1.00; 250 each for $2.00 all prepaid. You can have White, Blue or Gray Paper, and any color ink. We have cuts of stamps, coins, Indian Relics, etc., to use on your work.

Send Stamp For Samples

T. O. Young, Philatelic Printer, New Haven, N.Y.

Free Post Card

views of New York, your name and address in the Exchange List of THE ACME each month for one year, a pretty Membership Certificate, a copy of THE ACME every month and you will get post cards from everywhere, if you send us 50c, for a years membership in THE ACME POST CARD CLUB; 3 mo. 25c 1 mo. 10c. **Address The Acme Amusement Co., 252 W. 36th St. New York N.Y. Publishers ins. for same time and space**

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The review of most circulation in the country, solicits exchange and correspondence of philatelical periodicals and newspapers of the entire world.

Annual subscription $1.00 payment in advance.

Any newspaper reproducing this advertisement in a quarter page space, shall have right to one of equal size in this review upon the receival of copy containing advertisement.

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Doing what? Why, sending their subscription to "YOUNG AMERICA," the best boys' paper in America. It contains the latest short and serial stories exciting narratives, stamp and coin departments, "Boy Scout" news, contests, etc. etc. Send only ten cents for six months trial subscription, and receive a beautiful present FREE. Sample Copy for stamp.

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UNUSED NEWFOUNDLAND
At One Third Catalogue

1887	5c blue	10
1890-5	½c black	01½
	3c slate	07
	3c lilac	05
1896	½c orange red	05
	1c brown	06
	2c green	08
	3c blue	50
1897	Cabot 1c	03
	Cabot 2c	03
	2c orange	04

Hundreds of other bargains on my lists. "Once a customer, always a customer."

MAXWELL KRAUSE

Box 306 **Lebanon, Pa., U. S. A.**

The New Yorker

Aims to be, and is, one of the most interesting philatelic magazines in America.

Many features, up to date stamp news, New Issue Chronicle, Latest Foreign Stamp news.

Outlaws Among Stamps is the title of our leading serial by Rev. L. G. Dorpat. Illustrated.

The Advertising section is crowded with the announcements of the leading Dealers. Sample copy on request.

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5c a copy **35c a year**

STAMPS, 105 *China, Egypt, &c., Stamp Dictionary, List of* **3000** *Bargains and Coupons,* **2c.** *Large Album to hold* **1200** *stamps,* **10c.** *Better ones,* **18c. 30c. 90c.** *Illust. Catalog pricing the stamps of all nations,* **12c.** *Wholesale, retail. Agts. wntd.,* **50** *p. c. Direct importers; album manufacturers. BARGAINS*
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FOREIGN REVENUES, MY LINE

Ask for my Bulletin No. 8. 100 different Foreign Revenues 22c. Also give Postage Stamps in exchange for them.

Oscar T. Hartman, 1534 26th Ave, Denver, Col. U.S.A.

A Confidential Chat

Have you ever bought Packets?
Yes, you say?
How did you like the last one you got?
Pretty fair, was it?
Any damaged stamps in it?
Just two or three perhaps,
Quite so.
Were they faded or heavily marred?
Maybe a few, yes?
How many perfects skimmed or clipped?
Wouldn't like to say?
Suppose not.
You weren't exactly "highly" satisfied with it then?
Well, no.
Just a little "stung" then?
Exactly, yes.
How'd you like to buy a Packet in which every stamp is a good sharp?
Just jump at it, you say?
Well then, as the bookmaker said on a cloudy day,
"Hesee where we stonde."
We offer you below some Packets which we absolutely guarantee.
The very latest thing in Stampdom.
Don't take our word for it either.
Just send us your order.

If dissatisfied, return the stamps
Will refund your money.
And pay your postage expenses.
Stands "on the level" doesn't it?
Each Packet contains 10 to 50 stamps.
Packet No.
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